

## PSY403 Quiz 3 File by Tanveer Online Academy



Which of the following is the warm point of the love?	<b>Intimacy</b>
Which of the following can be reduced if the contact between members of different social groups is increased?	<b>Intergroup bias</b>
According to Crandall, anti-fat prejudice is strongest in which of the following cultures?	
Revealing personal information about oneself to other people is known as:	<b>Disclosure</b>
_____ love is characterized by self disclosure, closeness, and concern after living long with each other.	<b>Companionate</b>
Superficial friendships are formed and maintained because they are rewarding and are based on the principle of:	<b>Exchange</b>
Which of the following states that the contact between members of different social groups, under appropriate conditions, can lead to reductions in intergroup bias?	<b>The contact hypothesis</b>
Which of the following DOES NOT influence conformity?	<b>Social support</b>
Informational influence and normative influence are the two major motivators of:	<b>Conformity</b>
Anti-fat prejudice is strongest in _____ cultures.	<b>Individualistic</b>
Followings are the factors that influence conformity EXCEPT:	<b>Social support</b>

Who concluded that a group was more than sum of its individuals' nongroup thinking?	<b>Muzafir Sherif</b>
People find it easier to _____ unanimous opinion of others.	<b>Challenge</b>
Size of the group is relatively _____ when social reality is ambiguous.	<b>Unimportant</b>
Which of the following is a belief that provides an organizing framework to help us understand ourselves?	<b>Self-schema</b>
"Face is the image of the soul" belongs to which tradition?	<b>Roman</b>
Fundamental attribution error is common among which of the following people?	<b>Individualistic culture</b>
According to Fritz Heider which of following need motivates people?	<b>Need of coherent view world</b>
Which of the following refers to the tendency to overestimate the impact of dispositional causes and underestimate the impact of situational causes?	<b>Fundamental attribution error</b>
Which of the following refers that people tend to attribute their own behavior to external causes but that of others to internal?	<b>Actor-observer bias</b>
If someone's actual self is discrepant from or fails to live up to their own ideal self they feel what?	<b>Dejected</b>
Which of the following refers to have more than one dimension to the self-schemas?	<b>Self-schema complexity</b>
Which of the following comparison refers to compare oneself with someone who is better than you?	<b>Social</b>

Who proposed the social categorization?	<b>Hampson</b>
Which of the following nation found that baby faces were perceived as weak, naïve, but interpersonally warm, honest, & dependent by which of the following nations?	<b>Korean</b>
Which of the following is not a type of Present selves?	<b>The dream self</b>
In _____ direct eye contact is considered a sign of confidence.	<b>North America</b>
The process by which people use information to make inferences about the causes of behaviour and events is known as:	<b>Attribution</b>
All of the followings are advantages of schematic processing EXCEPT:	<b>Remove affect</b>
Person perception can be classified into:	<b>Impression formation and attribution</b>
Which of the following is an example of collectivist culture?	<b>Mexico</b>
An animal with three body divisions, six legs, an external skeleton, and a rapid reproductive system = INSECT is an example of what?	<b>Categorizing creatures</b>
Discrepancy between actual self and ought self, make people feel what?	<b>Agitated</b>
Which of the following is NOT an advantage of Schematic Processing?	<b>Generalize information</b>
Western cultures may emphasize the _____ identity over the _____ identity.	<b>Personal, social</b>

What factor is responsible for the self-serving bias?	<b>All of the given options</b>
Event schemas are also known as what?	<b>Scripts</b>
Who have major research contribution in perceiving baby faces?	<b>Zebrowitz and Montepare</b>
Which of the following is NOT an advantage of Schematic Processing?	<b>Generalize information</b>
If a salesperson is nice to us, we don't necessarily assume he or she is intrinsically friendly. This is an example of which of the following principle?	<b>The discounting principle</b>
Categorization of less typical members may be:	<b>Slower</b>
SSAB is an abbreviation of what?	<b>Self-Serving Attribution Bias</b>
A _____ is a cluster of socially defined expectations that individuals in a given situation are expected to fulfill.	<b>Social role</b>
What kind of parenting style increases or enhances high self esteem in children?	<b>Authoritative parenting</b>
Which of the following refers to the process that provides greater confidence that we can accurately predict behavior?	<b>Predictability Need</b>
_____ means deliberate judgments or decisions about anything and people are consciously aware of those decisions.	<b>Explicit cognition</b>

Marcus Cicero wrote which of the followings?	<b>Face is the image of soul</b>
Who gave the Covariation model of attribution?	<b>Harold Kelly</b>
Who among the following overestimate the importance of the situation in explaining their own behaviors?	<b>Actor</b>
Which of the following refers to use others as a standard of comparison to evaluate their own opinions, abilities and attributions?	<b>Social comparison</b>
The relationship between self and _____ has become progressively worse.	<b>Society</b>
Adults may assume that baby-faced are more honest but less _____.	<b>Intellectual</b>
Which of the followings is not a vocal cue for detecting lies?	<b>Distancing</b>
Which of the following is an open style of experiencing and communicating emotion that is associated with femininity?	<b>Extravagant expressiveness</b>
Covariation model focuses on which of the followings?	<b>Multiple instances</b>
Who studies the importance of personal descriptions vs. base-rate information?	<b>Tversky &amp; Kahneman</b>
People with attractive voices are having _____ interpersonal relationships (Berry,1992).	<b>Warm</b>

When the cause of a behavior is internally located it is called as:	<b>Internal attribution</b>
Which of the following is not an important characteristic of interpersonal attraction?	<b>Conformity</b>
Who was the first to introduce the Principle of Cognitive consistency?	<b>Fritz Heider</b>
Intimacy cannot be manifested as:	<b>Socio economic status</b>
_____ is a nuclear scientist and supervised the construction of atom bomb.	<b>Oppenheimer</b>
An infant has the ability to grasp and hold things, this is known as what?	<b>The Moro reflex</b>
Which of the following refers to sharing which is inmost with others?	<b>Intimacy</b>
“Personal beauty is a greater recommendation than any letter of introduction” is saying of:	<b>Aristotle</b>
Good mood, involvement and individual differences are which variables among the followings?	<b>Audience variables</b>
This tendency to be attracted to others who are similar to us in particular characteristics, such as physical attractiveness, is known as the what?	<b>Matching hypothesis</b>
Which of the following is NOT a kind of attachment styles?	<b>Dismissing-Fearful</b>
Status is another form of:	<b>Prejudice</b>

Geert Hofstede's study (1980) of 22 countries found a positive relationship between a culture's degree of individuation and its citizens _____ needs.	<b>Affiliation</b>
Mere _____ is sufficient to elicit intergroup bias.	<b>Categorization</b>
Which of the following characteristics is NOT involved in - interpersonal attraction?	<b>Socio economic status</b>
Which of the following refer to partners also share their physical and psychological resources with each other?	<b>Resource allocation</b>
"Our self esteem is partly determined by the social esteem of our group and we enjoy in the reflected glory of our group" refers to which of the followings?	<b>Social identity theory</b>
If a student is bullied at school they may learn to associate the school with fear; this is an example of _____.	<b>Classical Conditioning</b>
Who conducted experiment to determine how people learn a foreign language?	<b>Zajonc</b>
A person's emotions and affect towards the object is known as:	<b>Affective component</b>
Which of the following is defined as weak version of an opposing argument that stimulates defense against a future opposing argument?	<b>Attitudinal Inoculation</b>
In public self-awareness the behavior is aligned with:	<b>Public attitude</b>

Attitude is positive or negative evaluation of an object, this definition is given by:	<b>Schuman</b>
In 1993, vascular theory of emotion was proposed by whom?	<b>Zajonc</b>
Which of the following causes the problem in direct assessment of attitude?	<b>Social desirability</b>
Sherif et al.'s summer camp (robber's cave) experiments were conducted in which year?	<b>1955</b>
The reason behind why a person avoids driving after an encounter with a car accident is:	<b>Classical conditioning</b>
Attitudes are _____.	<b>Statements of approval or disapproval</b>
If we want to study that co-education is preferable in our culture or not, we use which of the following scales?	<b>Likert scale</b>
How a person tends to act towards the object, is _____ component of attitude?	<b>Behavioral</b>
Our self concepts serve as the lens through which we view others is known as:	<b>Confirmation bias</b>
The more accessible an attitude the greater attitude-behavior:	<b>Consistency</b>
According to researches, _____ people have strong immune system.	<b>Optimistic</b>
Which of the following is the name of what if thinking?	<b>Counterfactual Thinking</b>
Which of the following components does not play any role in strengthening attitude?	<b>Greater direct exposure with attitude object</b>

Which of the following is NOT a determinant of People's conscious decisions?	<b>Determinants of behaviors</b>
Earliest use of the term attitude came from:	<b>Theater</b>
Which of the following is NOT a factor that affects attitude-behavior relationship?	<b>Controllability</b>
According to LaPierre study in 1934, behaviour is specific but attitude is _____.	<b>General</b>
Which of the following therapy is recommended the most to change self-attribution?	<b>Cognitive therapy</b>
Smiling causes facial muscles to increase the flow of air-cooled blood to the brain that produces:	<b>Pleasant mood</b>
Theory of planned behavior cannot account for _____ behavior.	<b>Automatic</b>
Ronald Reagan was a(n) _____ president.	<b>American</b>
Which of the following scale will be used if we want to study the preference of coeducation in our culture?	<b>Semantic differential scale</b>
The tendency to overestimate our ability to have foreseen the outcome before an event has occurred is an known as:	<b>Hindsight bias</b>
In the components of attitude ABC, C stands for:	<b>Cognitive</b>
At what age self awareness is developed?	<b>18 months</b>
Ali is a nice guy and always have faith that if he is good then everything happens to me or world should be nice. This concept is known as:	<b>Just world belief</b>
Which of the following refers to the tendency to seek information that supports our beliefs while ignoring disconfirming information?	<b>Confirmation bias</b>
Which of the following will not be used if you want to make a persuasive message?	<b>Kindness</b>
Which of the following involves imagining alternative outcomes?	<b>Counterfactual reasoning</b>

One's beliefs about the consequences of performing the behavior are determinant of:	<b>Planned behaviour</b>
Persons who regularly engage in physical activity tend to underestimate the actual proportion of other people who exercise in order to underestimate the proportion of others in desirable behavior, is known as what?	<b>False- uniqueness belief</b>
Who among the following studied classical conditioning with reference to attitude?	<b>McGarry &amp; Hampson</b>
The _____ the time between attitude measurement and behavior, more likely the attitude will change.	<b>Longer</b>
Which of the following is NOT a component of attitude?	<b>Emotional</b>
All of the followings affect attitude-behavior relationship EXCEPT	

Which of the following is one of the most apparent qualities of stereotyped thinking and provides basis for immediate action in uncertain circumstances? **Quickness**

Which of the following is NOT a factor effecting -affiliation desires? **Individuality**

Love marriages are always end up into a disaster, this is an example of: **Prejudice**

Generally happy people use which of the following routes for persuasion? **Peripheral route**

Which of the following implies that those who feel their social identity keenly tend to categorize people as us or them? **Social identity theory**

Who is more resistant to attitude change? **Middle-aged adults**

Which of the following is a negative behavior directed towards the members of a prejudiced social group? **Discrimination**

Which of the following is a negative attitude towards the members of specific social groups? **Prejudice**

Who among the followings is the nephew of Freud, used attractive "liberated" women in an ad campaign for the cigarette industry to serve as a "torch of freedom" symbol? **Edward Bernays**

Blanchard et al. (1975) showed that co-operation works best when the outcome of the super ordinate goal is \_\_\_\_\_: **Successful**

Adorno, Frenkel-Brunswick, Levinson, & Stanford (1950) constructed the \_\_\_\_\_ scale to measure authoritarian personality. **Fascist**

Self-concept contains which of the following with a personal identity? **Social identity**

Who gave the idea of the contact hypothesis? **Allport**

Which of the following is a self-confirming apprehension that one will be evaluated based on a negative stereotype? **Stereotype threat**

Which of the following is not a characteristic of the situation & attraction? **Continuity**

Persuasion is attitude change via a/an \_\_\_\_\_ message. **External**

Which of the following is not a characteristic of situation and affiliation? **Culture**

“Autobiography of a Face” is written by \_\_\_\_\_, who is an American poet. **Lucy Graely**

Which of the following helps to reduce prejudice? **Religion**

According to research, how much time we usually spend with others? **3/4**

Which of the following factor DOES NOT affect Persuasion? **Authority**

Which of the following can be a good policy to motivate students to work together? **Team sports**

Which of the following can be reduced if the contact between members of different social groups is increased? **Intergroup bias**

Which of the following states that the contact between members of different social groups, under appropriate conditions, can lead to reductions in intergroup bias? **The contact hypothesis**

Afro Caribbean males are often labeled as \_\_\_\_\_ man and are considered dangerous. **Angry black**

Which of the following is attitude change via an external message? **Persuasion**

Which of the following factor DOES NOT affect dissonance? **Observation**

Who gave the concept of cognitive dissonance? **Leon Festinger**

Which of the following function is not served by prejudice? **Lowers self-esteem**

Which of the following is not a part of social identity? **Daughter**

If Whites and Blacks marry each other, the children will be of brown color; this is an example of what? **Combination**

Which of the following is NOT a source of prejudice? **Personal Sources**

Which of the following is an example of evidence based message? **Last year 1100 students died with drug abuse**

Cognitive dissonance is attitude change via \_\_\_\_\_. **Internal discrepancy**

Which of the following refers to thought process that occurs when we decide what caused another person's behavior? **Attribution**

Which of the following statistics merely summarize and describe the behavior or characteristics of a particular sample? **Descriptive statistics**

Which of the following is indicated by correlational research? **Direction and magnitude**

Which of these is not a method of data collection? **Experiment**

In an experimental research study, the primary goal is to isolate and identify the effect produced by which of the followings? **Independent variable**

SPSSI, Society for the Psychological Study of Social Issues was established in which of the following year? **1936**