

Psy403 quiz 3 past quiz file

1. Blanchard et al. (1975) showed that cooperation works best when the outcome of the super ordinate goal is

_____.

Options:

Unsuccessful

Weak

Successful

Strong

2. Afro Caribbean males are often labeled as _____ man and are considered dangerous.

Options:

A) Angry black

B) Short-tempered

C) Courageous

D) Happy black

3. Which of the following is not a characteristic of the situation & attraction?

Select the correct option

Familiarity

Continuity

Proximity

Anxiety

4. According to research, how much time we usually spend with others?

Select the correct option

1/4

3/4

2/4

1/3

5. Who among the following experimented on contact between members of different social groups?

Select the correct option

Rosch

Aarther

Wright

McGarry

6. "Autobiography of a Face" is written by ___, who is an American poet.

Select the correct option

Emily dickinson

Elizabeth Taylor

Lucy Graely

William worth

7. Which of the following can be reduced if the contact between members of different social groups is increased?

Select the correct option

Discrimination

Intergroup bias

Jealousy

Stereotypes

8. Who gave the idea of the contact hypothesis?

Select the correct option

Freud

Rogers

Allport

Galton

9. Which of the following is defined as weak version of an opposing argument that stimulates defense against a future opposing argument?

Select the correct option

Attitudinal orientation

Attitude formation

Attitudinal immaturity

Attitudinal inoculation

10. Which of the following can be a good policy to motivate students to work together?

Select the correct option

Teamsports

Combine study

Assembly

Group assignment

11. Which of the following explains our need for affiliation?

Select the correct option

Social affiliation theory

Social cognitive theory

Social comparison theory

Social bias theory

12. Which of the following states that the contact between members of different social groups, under appropriate conditions, can lead to reductions in intergroup bias?

Select the correct option

The null hypothesis

The contact hypothesis

The just world hypothesis

The alternative hypothesis

13. Geert Hofstede's study (1980) of 22 countries found a positive relationship between a culture's degree of individuation and its citizens _____ needs

Select the correct option

Association

Attachment

Evolution

Affiliation

14. Who gave the concept of cognitive dissonance?

Select the correct option

Galton

Leon Festinger

Carl Menninger

Carl Rogers

15. Which of the following is NOT a factor effecting-affiliation desires?

Select the correct option

Evolutionary heritage

The brain activity

Individuality

Culture

16. If Whites and Blacks marry each other, the children will be of brown color, this is an example of what?

Select the correct option

Sustained close contact

Combination

Generalization

Equal social status

17. Which of the following is not a characteristic of situation and affiliation?

Select the correct option

Anxiety

Proximity

Culture

Familiarity

18. Which of the following function is not served by prejudice?

Select the correct option

Social acceptance

Bring pleasure

Lowers self-esteem

Protects from anxiety

19. Which part of the brain is more activated in an introvert that is responsible for pain alarm center?

Select the correct option

Medulla oblongata

Cerebrum

Anterior cingulate

Thalamus

20. Which of the following is attitude change via an external message?

Select the correct option

Cognitive dissonance

Persuasion

Inspiration

Attitude formation

21. Status is another form of:

Select the correct option

Negative association

Biasness

Discrimination

Prejudice

22. Which of the following is one of the most apparent qualities of stereotyped thinking and provides basis for immediate action in uncertain circumstances?

Select the correct option

Free cognitions

Logical thinking

Judgments

Quickness

23. A crisis in the confidence shows weak relationship between attitude and:

Cognition

Behavior

Thinking

Learning

24. If a persuasion is careful- scrutiny of the available information to determine its merits, the effect

Will be:

Positive

~~X~~ Negative

Weak

Strong

25. The tendency to judge the probability of an event is known as what?

Specificity

Test-retest reliability

Attitude strength

Attitude accessibility

26. This tendency to be attracted to others who are similar to us in particular characteristics, such as physical attractiveness, is known as the what?

Select the correct option

Matching hypothesis

Affiliation theory

Attraction

Physical attractiveness

27. Which of the following is NOT a determinant of People's conscious decisions?

Select the correct option

Determinants of attitudes

Determinants of subjective norms

Determinants of behaviors

Determinants of perceived control

28. Which of the following is a situational factor in aggression?

Heat hypothesis

Genetic predispositions

Prior conditioning and learning

Intuition

29. Which of the following refers to first make an unreasonably large request, then a smaller one?

Select the correct option

Foot-in-the-Door Technique

Door-in-the-Face Technique

Low-Ball Technique

That's-Not-All Technique

30. Which of the following suggests that aggressive thoughts are linked together in an associative network in memory, so that thinking about one aggressive act should prime other aggressive thoughts?

Select the correct option

~~X~~ Cognitive association theory

Cognitive neo-association theory

Cognition organization theory

Organizational pattern theory

31. According to LaPierre study in 1934, behaviour is specific but attitude is _____

Select the correct option

Positive

Negative

General

Specifics

32. At what age self awareness is developed?

Select the correct option

Infancy

At birth

8 months

18 months

33. Which of the following causes the problem in direct assessment of attitude?

Select the correct option

Affective desirability

Social desirability

Cognitive desirability

Behavioral desirability

34. Asch conformity experiments focus on

Select the correct option

Group dynamics

Group formation

Group pressure

Group interaction

35. Which of the following is a factor that fosters compliance?

Select the correct option

Negative mood

Affection

Reciprocity

Association

36. Who among the following was successful in changing the social and political landscape of South Africa?

Select the correct option

George Bush

Tony blare

Nelson Mandela

Obama

37. Who among the followings is more willing to take responsibility for a perceived social transgression?

Select the correct option

Older people

Children

Female

Male

38. Which of the following DOES NOT influence conformity?

Select the correct option

Group size

Group cohesiveness

Creativity

Social support

39. _____ focuses on the development of a relationship, where interpersonal communication moves from superficial topics of discussion to more intimate ones.

Select the correct option

Social acceptance theory

Social justice theory

Social penetration theory

Social learning theory

40. Which of the following variation decreases obedience?

Select the correct option

Watching a peer give shocks

Two other teachers continue

Two other teachers quit

Delay in response

41. _____ means helping someone when there is no expectation of a reward.

Select the correct option

Prosocial Behavior

Egoistic helping

Altruistic helping

Proactive helping

42. Which of the following technique is known to reduce aggression?

Select the correct option

Dream interpretation

Free talk

Catharsis

Self-analysis

43. Who investigated the effects of punishment on learning of word pairs?

Select the correct option

Rosch

Aarther

Milgram

McGarry

44. Who among the following worked on reducing exposure to violence?

Select the correct option

Rosch

Aarther

Robinson

Milgram

45. Which one of the following is NOT an effective strategy to reduce aggression?

Punishment

Reducing frustration

Inducing incompatible responses

Doing nothing at all

46. The most powerful form of normative influence directed towards non-conformists is:

Select the correct option

Social pressure

Social gossip

Social boycott

Social rejection

47. Ali lend money to his friend in order to help him in his financial crisis. This is an example of what kind of help?

Select the correct option

Casual

Emotional

Emergency

Substantial

48. Which of the following is NOT a type of help?

Select the correct option

Casual help

Functional help

Emotional help

Emergency help

49. Which of the following suggests that aggressive thoughts are linked together in an associative network in memory, so that thinking about one aggressive act should prime other aggressive thoughts?

Select the correct option

Cognitive association theory

Cognitive neo-association theory

Cognition organization theory

Organizational pattern theory

50. Which one of the followings is an example of compliance?

Attending a cocktail party

Obeying teacher's instructions

Wearing same dress like group fellows

Standing in regard of a funeral with all

51. Aggressive cues act as _____ of aggression.

Select the correct option

Signals

Accelerator

Association

Triggers

52. Which of the following conditions can reduce the effectiveness of punishment for reducing aggression?

Select the correct option

Prompt

Consistent

Relatively strong

Temporary

53. In incompatible response strategy which of the following is followed?

Select the correct option

The person is provided with comfort

Relaxation trainings are given

Two simultaneous emotions are evoked

The anger object is removed

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1) The most powerful form of normative influence directed towards non-conformists is:

Select the correct option

Social gossip

Social boycott

Social pressure

Social rejection

2) Followings are the factors that Influence conformity EXCEPT:

Select the correct option

Group cohesiveness

Interpersonal relations

Group size

Social support

3) Which of the following is the hot point of the love?

select the correct option

Commitment

Passion

Compassion

Intimacy

4) Instrumental aggression often involves:

Select the correct option

Threats to self-esteem

Immediate emotional reaction

Systematic thinking about the situation

Spontaneous anger due to insult

5) Group size is important when the ___ is clear.

Select the correct option

Social reality

Cultural norm

Group goals

Group cohesiveness

6) Which of the following is related to first make a reasonable request; then reveal further costs?

Select the correct option

Low-ball technique

Good-guy, bad-guy technique

Selling the top of the line

Prisoner dilemma

7) Which of the following variation decreases obedience?

Select the correct option

Two other teachers continue

Watching a peer give shocks

Two other teachers quit

Delay in response

8) When conformity is due to the desire to gain rewards, or avoid punishment from the group, then it is termed as which of the followings?

Select the correct option

Informational influence

Normative influence

Rejection influence

Pressure

9) Which one of the followings is based on the belief that authorities have the right to make requests?

Select the correct option

Cohesiveness

Compliance

Obedience

Passion

- 10) Informational influence and normative influence are the two major motivators of:

Select the correct option

Conformity

Social influence

Commitment

Loyalty

- 11) Obedience contains which of the following characteristic that makes it different from other types of influences?

Select the correct option

Secret

Covert

Undisclosed

Overt

12) Which of the following is the warm point of the love?

Select the correct option

Commitment

Compassion

Passion

Intimacy

13) Anti-fat prejudice is strongest in -----Cultures

Select the correct option

Nomadic

Individualistic

Collectivistic

Liberal

14) Which of the following is NOT a characteristic of hostile aggression?

Select the correct option

Irrational

Triggered by anger

Impulsive

Rational

15) Which of the following is NOT a kind of attachment styles?

Select the correct option

Secure

Dismissing-Fearful

Preoccupied

Fearful-avoidant

- 16) Conformity increases with group size, but only up to --- people.

Select the correct option

3

2

4

5

- 17) Who developed self-report measure of attachment style?

Select the correct option

John Bowlby

Levine & Hazan

Cindy Hazan & Philip Shaver

Altman & Taylor

18) Who is considered among the first social scientists to systematically study the attachment process?

Select the correct option

Allport

Maestriperi

John Bowlby

Rogers

19) Which of the following DOES NOT influence conformity?

Select the correct option

Group size

Creativity

Social support

Group cohesiveness

20) The world wide rate of homicides is ----- for every 100,000 individuals approximately

Select the correct option

11

1017

10 19

21) Revealing personal information about oneself to other people is known as:

Select the correct option

Conversation

Disclosure

Enclosure

Disposition

22) Which of the following is the negative side of social interactions?

Select the correct option

Hate

Aggression

Love

Passion

23) An infant has the ability to grasp and hold things, this is known as what?

Select the correct option

Cephalocaudal principle

Proximodistal principle

The Moro reflex

The rooting instinct

24) According to Gian Caprara et al., which of the following is NOT related to aggression?

Select the correct option

Irritability

Emotional susceptibility

Imitation

Rumination

25) Which of the following is the dark side of social interaction?

Select the correct option

Antisocial association

Interpersonal power

Interpersonal association

Intrapersonal power

26) Which of the following will be counterproductive to be an influential minority?

Select the correct option

Flexibility

Consistency

Confidence

Rigidity

27) According to Mantell, the obedience level of Australia in 1971 is

Select the correct option

77%

78%

85%

70%

28) Anger is a

Select the correct option

Dogma

Behavior

Cognition

Feeling

29) Which of the following characteristics is NOT involved in interpersonal attraction?

Select the correct option

Physical attractiveness

Similarity

Desirable personal attributes

Socio economic status

30) Which of the following is an ability to express yourself and your rights without violating the rights of others

Select the correct option

Assault

Hostility

Assertiveness

Aggression

31) Size of the group is relatively ----- when social reality is ambiguous.

Select the correct option

Decisive

Crucial

Unimportant

Important

32) Which of the following refer to partners also share their physical and psychological resources with each other

Select the correct option

The attribution process

Self-schemas

Transactive memory

Resource allocation

33) The common group standard is known as:

Select the correct option

Group uniformity

Social norms

Social ethics

Social conduct

34) There are three personality traits which are consistently related to aggression EXCEPT

Select the correct option

Rumination

Emotional susceptibility

Irritability

Rationalization

35) Which of the following is NOT a characteristic of aggressive act?

Select the correct option

Antisocial

Pro-social

Sanctioned

Assertive

36) Intimacy cannot be manifested as:

Select the correct option

Socio economic status

Transactive memory

The attribution process

Self-schemas

37) According to Sternberg triangular theory of love, which of the following is the cool point of love?

Select the correct option

Intimacy

Companionate

Passion

Commitment

38) Asch conformity experiments focus on

Select the correct option

Group formation

Group interaction

Group dynamics

Group pressure

39) Intimacy is a Latin word which means “inner” or “inmost”

Select the correct option

Intimake

Intimus

Intimate

Intimate

40) Social psychologist Muzafir Sherif was born in:

Select the correct option

Japan

Iran

Iraq

Turkey

41) All of the given factors influence conformity
EXCEPT:

Select the correct option

Interpersonal relations

Social support

Group size

Group cohesiveness

42) “Personal beauty is a greater recommendation than
any letter of introduction” is saying of:

Select the correct option

Aristotle

Newton

Plato

Socrates

43) Superficial friendships are formed and maintained because they are rewarding and are based on the principle of:

Select the correct option

Equality

Utility

Exchange

Benefits

44) This tendency to be attracted to others who are similar to us in particular characteristics, such as physical attractiveness, is known as the what?

Select the correct option

Matching hypothesis

Physical attractiveness

Attraction

Affiliation theory

45) In Milgram's obedience experiment, _____ percent of the subjects obeyed completely.

Select the correct option

65

96

10

36

46) When the demands of authorities are immoral or illegal, what kind of problem can occur?

Select the correct option

Evil doing of obedience

Crime of obedience

Offense of obedience

Sin of obedience

47) What is NOT a condition that increases obedience?

Select the correct option

Authority must accept responsibility

The norm of obedience must be accessible

Authority must be from the same gender

Authority must be legitimate

48) Every act of aggression can be traced back to some previous frustration is explained under the phenomenon of:

Select the correct option

Catharsis

Reducing aggressive drives

Frustration-aggression hypothesis

Indirect aggression

49) Who among the following was successful in changing the social and political landscape of South Africa?

Select the correct option

Nelson Mandela

George Bush

Obama

Tony blare

50) Love marriages are more acceptable In -----Culture.

Select the correct option

Liberal

Collectivistic

Individualistic

Nomadic

51) The idea of catharsis that indirectly expressing feelings of hostility will reduce subsequent aggression is derived from.

Select the correct option

Adler

Freud

Bandura

Skinner

52) Who concluded that a group was more than sum of its individuals' nongroup

Select the correct option

Solomon Asch

Stanley Schachter

Stanley Milgram

Muzafir Sherif

53) Which one of the followings is an example of compliance?

Select the correct option

Attending a cocktail party

Obeying teacher's instructions

Wearing same dress like group fellows

~~Standing in regard of a funeral with all~~

54) When members of a group are highly attracted to one another, this condition is known as

Select the correct option

Cohesiveness

Support

Attachment

Well being

55) According to John Bowlby, which of the following Is NOT a standard pattern of responses produced by Infants of many species?

Select the correct option

Protest

Despair

Love

Detachment

56) Followings are the factors that Influence conformity
EXCEPT:

Select the correct option

Group size

Group cohesiveness

Social support

Interpersonal relations

57) The term used for the convergence of individuals' thoughts, feelings, and behaviors towards a group norm is known as

Select the correct option

Social norm

Group polarization

False consensus effect

Conformity

58) Who studied “effects of punishment on learning of word pairs”?

Select the correct option

Butera

Adolph

Legrenzi

Milgram

59) A thief fires a gun at a man he is trying to rob but the bullet misses the mark and the man is uninjured. This is an example of ----- aggression.

Select the correct option

Assertiveness

Assault

Instrumental

Hostile

60) _____ focuses on the development of a relationship, where interpersonal communication moves from superficial topics of discussion to more intimate ones

Select the correct option

Social acceptance theory

Social penetration theory

Social learning theory

Social justice theory

61) Which one of the following phrases best describes the feelings of many of the subjects who fully obeyed and gave the maximum shock level in Stanley Milgram's study?

Select the correct option

Acting against own values

Conscientious and aggressive personality

 Unemotional and unconcerned

Enjoying giving the shocks

62) According to Mary Ainsworth attachment styles, which one of the followings is an example of insecure attachment style?

The correct option

I am worthy of others' love

People can be fully trusted

 My parents love me

All people are deceivers

63) Which of the following means having a smaller or less satisfying network of social and intimate relationships than we desire?

Select the correct option

Loneliness

Isolation

Hate

64) Who investigated the effects of punishment on learning of word pairs?

Select the correct option

Milgram

McGarry

Aarther

Rosch

65) _____ love is characterized by self disclosure, closeness, and concern after living long with each other

Select the correct option

Intimacy

Passion

Companionate

Commitment

66) Which of the following is related to first make a reasonable request, then reveal further costs:

Select the correct option

Selling the top of the line

Prisoner dilemma

Low-ball technique

Good guy bad guy technique

67) Frequency of hostile outbursts could be reduced
in _____ environments.

Select the correct option

Temperature-controlled

Noisy

Congested

Friendly

68) Social learning theory was given by:

Select the correct option

Anderson

Skinner

Bandura

Erickson

69) A form of helping in which the ultimate goal of the helper is to increase one's own welfare is known as:

Select the correct option

Prosocial behavior

Altruism

Egoistic helping

Helping behavior

70) Feeling guilty can _____ helping behavior.

Select the correct option

Decrease

Increase

Overcome

Slow

71) Which of the following psychological process can prevent helping?

Select the correct option

Diffusion of responsibility

Knowledge of rights

Out of habit

Fear of consequences

72) Which of the following is NOT a necessary condition for punishment to be effective?

Select the correct option

Prompt

Relatively strong

Random

Consistent

73) Laboratory experiments demonstrate that hot temperatures increase which thoughts and feelings among the following?

Select the correct option

Affectionate

Hostile

Loving

Caring

74) People have learned to maintain a calm “exterior” so that other people do not evaluate them negatively, is known as

Select the correct option

Information influence

Post experimental

Normative influence

Experimental influence

75) People are impatient and irritable during hot summer days in Pakistan is an example of..

Select the correct option

Catharsis

Neo-association Theory

Heat hypothesis

Fight' or Tight

76) Which of the following is relatively LESS effective technique to reduce anger?

Select the correct option

Apologies as aggression controllers

Social modeling

Punishment

Social skills training

77) According to which of the following, non-aggressive models can urge observers to exercise restraint in the face of provocation?

Select the correct option

Reducing exposure to violence

Social skills training

Internalizing anti-aggression beliefs

Social modelling

78) Samra is depressed due to his family problems in the crucial situation her friend Tayyaba consoled and listened her. This is an example of what?

Select the correct option

Casual halip

Emergency help

Emotional help

Substantial help

- 79) According to which principle, people are likely to help strangers if it is understood that the recipient is expected to return the favor at some tin in future?

Select the correct option

Reciprocal helping

Emotional helping

Casual helping

Substantial helping

80) According to a research by Mazur and his colleagues, tennis player winners _____ levels increased after the match while losers decreased

Select the correct option

Testosterone

Psychologists Community Groups

Thyroid

Oxytocin

Estrogens

81) Which of the following is a factor that fosters compliance?

Select the correct option

Negative mood

Reciprocity

Affection

Association

82) Which of the following refers to sharing which is inmost with others?

Select the correct option

Love

Hate

Relationship

Intimacy

83) Which of the following is not an important characteristic of interpersonal attraction?

Select the correct option

Physical attractiveness

Desirable personal attributes

Conformity

Similarity

84) Which of the following refers to first make an unreasonably large request, then a smaller one?

Select the correct option

Door-in-the-Face Technique

That's-Not-All Technique

Foot-in-the-Door Technique

Low-Ball Technique

85) If a person is in a good mood he will NOT be:

Select the correct option

Less critical

Optimistic

Pleasant thoughts

Lazy

86) Which of the following is not an aggressive act?

Select the correct option

Smashing fist into the concrete cell wall

Accidentally knocking down a young girl

Firing a gun at a man

Grabbing doctor's moustache

87) Which of the following perspectives suggests that individual differences in aggression are partly due to inheritance and hormonal changes?

Select the correct option

Social

Psychology

Biological

Evolutionary

88) People find it easier to _____ unanimous opinion of others.

Select the correct option

Confront

Disagree

Challenge

Conform

89) VCR and VCP came to Pakistan in?

Select the correct option

1970

1980

1975

1972

90) People in a bad mood, when helping others, will feel a sense of:

Select the correct option

Burden

Relief

Cost

91) According to a study in Pakistan by Suhail & Khalid (2006), use of gun is _____ followed by knife.

Select the correct option

42%

32%

46.1%

28%

92) Which of the following states that we should help when others are in need and dependent on us?

Select the correct option

Norm of social justice

Norm of social Responsibility

Norm of social welfare

Norm of social well being

93) Fawad always help others, gives people love and care as well as courage to go ahead with confidence. This refers to which type of help?

Select the correct option

Substantial

Emergency

Casual

Emotional

94) Which of the following strategies is NOT aimed to increase prosocial behavior?

Select the correct option

Activate the uniqueness of a person

Activate prosocial norms

Infuse responsibility for helping

Deactivate prosocial norms

95) Which of the following provides an explanation for gene survival?

Select the correct option

Survival selection

Gene selection

Kin selection

Random selection

96) Fight and flight response is not dependent on:

Select the correct option

Genetic predispositions

Prior conditioning and learning

Attention to aspects of the situation

Intuition

97) Who among the followings is more willing to take responsibility for a perceived social transgression?

Select the correct option

Older people

Female

Male

Children

98) Studies suggest that people in a good mood are less inclined to help if

Select the correct option

They are unconcerned

It harms their positive mood

Harms their self-esteem

Really needed

99) Who among the following worked on reducing exposure to violence?

Select the correct option

Aarther

Robinson

Rosch

Miligram