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PSY403 Fall 2025

Quiz from Assessments
(Final-Term)

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PSY403 Final Term Files

Fall 2025

Q.1 Social cognition, person perception, attribution, and the self relate to which of the following area?

- A. Thinking about one's self and others ✓
- B. Social adjustment
- C. Interacting with others
- D. Evaluating people and relationship

Q.2 "whether early deprivation can cause a deterioration in IQ" is an example of which goal of research?

- A. Understanding
- B. Prediction
- C. Description
- D. Explanation ✓

Q.3 Which of the following research's aim is to simply increase knowledge about social behavior, knowledge for knowledge's sake?

- A. Applied research
- B. Advance research
- C. Basic research ✓
- D. Pilot research

Q.4 Which of following is true when each member of a population has an equal chance of being selected?

- A. A snowball sample
- B. A nonrandom sampling method
- C. A quota sample
- D. An equal probability selection method ✓

Q.5 The process of selecting a subset of a population for a survey is known as what?

- A. Representation
- B. Triangulation
- C. Sampling ✓
- D. Survey research

Q.6 Which of the following is defined as a group of people consists of all the members of an identifiable group from which a sample is drawn?

- A. Individuals

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- B. Sample
C. Population
D. Public

Q.7 “How can society reduce stereotyping and discrimination” is an example of:

- A. Attitude change
B. Prejudice
C. Close relationships
D. Interpersonal attractions

Q.8 _____ downplays the role of individual and focuses on societal variables.

- A. Sociology
B. Philosophy
C. Psychology
D. Social psychology

Q.9 Which of the following research method, assesses the nature of relationship between two or more variables that are not controlled by the researcher?

- A. Archival research
B. Co variation
C. Content analysis
D. Correlation coefficient

Q.10 Amna is conducting a research on the personality profiling of “toppers of the class” and selected only those students who were toppers. This type of sampling is:

- A. Convenient sampling
B. Snow ball sampling
C. Accidental sampling
D. Purposive sampling

PSY403 - Quiz No.4 – Date: 09 January 2026

Q.1 Which of the following is NOT a source of prejudice?

- A. Personal Sources
B. Emotional Sources
C. Cognitive Sources
D. Social Sources

Q.2 Mere _____ is sufficient to elicit intergroup bias.

- A. Stereotype
B. Prejudice

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- C. Discrimination
D. Categorization

Q.3 Which of the following is a negative attitude towards the members of specific social groups?

- A. Inequity
B. Intolerance
C. Prejudice
D. Discrimination

Q.4 Which of the following is an example of evidence based message?

- A. Don't use drugs
B. Last year 1100 students died with drug abuse
C. Not everyone dies with drug use
D. I don't like using drugs

Q.5 Intimacy cannot be manifested as:

- A. Self-schemas
B. Socio economic status
C. Transactive memory
D. The attribution process

Q.6 Sherif et al.'s summer camp (robber's cave) experiments were conducted in which year?

- A. 1997
B. 1955
C. 1998
D. 1999

Q.7 Which of the following function is not served by prejudice?

- A. Social acceptance
B. Lowers self-esteem
C. Bring pleasure
D. Protects from anxiety

Q.8 Which of the following refers to sharing which is inmost with others?

- A. Hate
B. Love
C. Relationship
D. Intimacy

Q.9 Which of the following is NOT a factor effecting -affiliation desires?

- A. Individuality
B. Evolutionary heritage

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C. Culture

D. The brain activity

Q.10 According to Mary Ainsworth attachment styles, which one of the followings is an example of insecure attachment style?

A. I am worthy of others' love

B. People can be fully trusted

C. My parents love me

D. All people are deceivers

Q#1

Which of the following does NOT affect the dissonance?

A. Belief

B. Freedom of choice

C. Investment

D. Justification

Q#2

Sara is a sports girl and does not like makeup and formal dresses. She was compelled to wear traditional formal clothes with glam makeup on her sister's wedding. This made her uncomfortable under her skin.

This phenomenon is known as:

A. Attitude changes behavior

B. Cognitive consistency

C. Cognitive dissonance

D. Negative self-perception

Q#3

Cognitive dissonance refers to the attitude change through an internal discrepancy.

A. True

B. False

Q#4

"Doomsday cult group" is an example of justification.

A. True

B. False

Q#5

When the attitude is changed due to the external messages it is called credibility.

A. True

B. False

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Q#6

According to Festinger which of the following is true?

- A. Addition of the new learning
- B. Addition of the new belief
- C. Addition of the third cognition
- D. Addition of the new schema

Q#7

“Merely saying nice things is enough to get people to like you” refers to similarity.

- A. True
- B. False

Q#8

Aslam is a tennis player; he has no interest and likeness towards cricket. But due to some reason he practiced cricket for six months. Now he has more positive attitude towards cricket. This is the example of:

- A. Self perception theory
- B. Festinger & Carlsmith's theory
- C. Hoveland & Weiss's study
- D. Cognitive dissonance theory

Q#9

Research found that two-sided messages are effective if people initially do not agree with the message.

- A. True
- B. False

Q#10

It has been found that about 30% of all the advertisements employ humor.

- A. True
- B. False

Q#11

Repetition with variation can overcome wear-out effect.

- A. True
- B. False

Q#12

Which of the following technique can be used by an insurance officer to persuade?

- A. Humor
- B. Interest
- C. Fear
- D. Evidence

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Q#13

Which of the following conditions of fear appeal depends on the individual's personal capabilities?

- A. The belief that situation told is most probable
- B. The belief on the information provided
- C. The belief that situation can be constant
- D. The belief on competency of taking action

Q#14

Which of the following is true about advertisement type and persuasion?

- A. Vividness can't undermine the persuasiveness of a message
- B. Evidence along with vivid image decrease persuasion
- C. Evidence-based appeal come from credible source is more persuasive
- D. Evidence-based appeal is less persuasive

Q#15

How too much fear can effect an individual's performance?

- A. Increase the performance
- B. Decrease the performance
- C. Initially increase then decrease the performance
- D. Does not effect significantly

Q#16

Repetition increases the liking of stimuli which was perceived negatively before.

- A. True
- B. False

Q#17

Which of the following fear appeal leads to attitude change?

- A. When individual convinced on recommendations
- B. When individual convinced that the dangers are quite probable
- C. When individual verify the facts
- D. When individual believe on his ability to take action

Q#18

The negative attitude towards the members of specific social groups is called prejudice.

- A. True
- B. False

Q#19

Beliefs about the personal attributes shared by people in a particular group or social category is known as:

- A. Prejudice
- B. Discrimination

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- C. Biasness
D. Stereotypes

Q#20

Which of the following factor does NOT contribute in shaping prejudice & discrimination?

- A. Cognitive sources
B. Emotional sources
C. Social sources
D. Behavioral sources

Q#21

Categorizing people, scapegoating, authoritarian personality, and unequal status in society contributes in shaping prejudice.

- A. True
B. False

Q#22

Which of the following word is used to indicate the degree of social and psychological space between the speaker and social group?

- A. They and we
B. Us and ours
C. We and us
D. I and we

Q#23

Which of the following can cause homogeneity effect?

- A. Assigning people to same social group
B. Assigning people to different social groups

Q#24

Which of the following is not considered as prejudice but a laying foundation for it?

- A. Ethnicity
B. Biasness
C. Stereotypes
D. Categorization

Q#25

When there are many minorities at one place and they feel same on the basis of minority category, which of the following effect they may cause?

- A. In-group homogeneity
B. Out-group homogeneity

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Q#26

Prejudice is considered as the specific form of _____.

- A. Feeling
- B. Emotion
- C. Behavior
- D. Attitude

Q#27

Stereotype threat can affect athletic performance.

- A. True
- B. False

Q#28

There is more prejudice in the societies where slavery is practiced.

- A. True
- B. False

Q#29

Which of the following is the example of developing ethnocentrism between two competing groups for scarce resources?

- A. Decrease in out-group derogation
- B. Increase in out-group derogation

Q#30

Which of the following part of the religion may enhance prejudice?

- A. Atheist religion beliefs
- B. Moderate religion beliefs
- C. Weak religion beliefs
- D. Strong religion beliefs

Q#31

Which of the following was found in an experiment as one of the by product of inter group hostility?

- A. Out group solidarity
- B. In group solidarity

Q#32

Which of the following is a determinant of one's self esteem?

- A. Social esteem
- B. Religious esteem

Q#33

Whom of the following has concluded that if people identify themselves as part of better group, it increases

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their self esteem?

- A. Billig & Tajfel
B. Tajfel & Turner ✓

Q#34

Which of the following strategy has been used in research to reverse the hostility between the groups?

- A. Competitive contact
B. Non-competitive contact ✓

Q#35

According to a study, people tend to allocate more scores to which of the following group?

- A. Out group
B. In-group ✓
C. Own group
D. Opponent group

Q#36

Which of the following religion focuses on the social equality?

- A. Hinduism
B. Christianity
C. Islam
D. All the religions of the world ✓

Q#37

Mere contact between the groups not necessarily reduce the prejudice until manipulation is not done in the situational variables.

- A. True ✓
B. False

Q#38

The social norms favoring the equality contribute in which of the following?

- A. Increasing inter-group bias
B. Reducing inter-group bias ✓

Q#39

Social norms contribute in the development of:

- A. People's intention
B. People's behavior ✓

Q#40

Which of the following is recommended for decreasing the prejudice and discrimination?

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- A. Social norms
B. Contact hypothesis

Q#41

When attitudes are not in line with behaviour it is called:

- A. Cognitive dissonance
B. Cognitive distortion

Q#42

Which of the following can be done to eliminate cognitive dissonance?

- A. Change behavior in line with attitude
B. Change attitude in line with behavior

Q#43

Maintaining the contact between members of different social groups, under appropriate conditions is called:

- A. Re-categorization
B. Contact hypothesis

Q#44

Which of the following condition should be fulfilled in contact between the groups to reduce inter group bias?

- A. Contact should be competitive
B. Contact should be cooperative

Q#45

Which of the following is considered as one of the advantage of contact?

- A. Compete against each other
B. Compete within the group

Q#46

When it come to dissonance people tend to:

- A. Avoid it
B. Practice it
C. Accept it
D. Ignore it

Q#47

People with high anxiety have high desire to affiliate.

- A. True
B. False

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Q#48

Proximity have an effect on intrapersonal relationships.

- A. True
B. False

Q#49

Familiarity does breeds liking.

- A. True
B. False

Q#50

The desire to approach other individuals is called:

- A. Behavioral attraction
B. Sexual attraction
C. Social attraction
D. Interpersonal attraction

Q#51

Who experience greater activation of dopamine pathways in the brain which are associated with reward and positive affect?

- A. Introverts
B. Extroverts

Q#52

Whom of the following choose to do the task in noisy setting and even they perform better in such setting?

- A. Extroverts
B. Introverts

Q#53

Affiliation needs are determined or shaped by which of the following?

- A. Culture
B. Norms

Q#54

Social exchange theory focuses on:

- A. Interaction between people
B. Interaction between groups

Q#55

According to neuroscience study, social rejection is equal to affective distress associated with:

- A. Emotional pain
B. Physical pain

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Q#56

A study by Geert Hofstede has found positive relationship between culture's degree of individuation and its citizens':

- A. Affiliation need
B. Proximity need

Q#57

Attitude similarity increases the tendency of attraction between people.

- A. True
B. False

Q#58

According to a meta analysis it has been found that there is a significant relationship between attractiveness and positive traits like intelligence, dominance, self-esteem, and mental health.

- A. True
B. False

Q#59

Researchers have found that most of the couples observed in the social setting, were similar in their physical appearance.

- A. True
B. False

Q#60

Physical attractiveness stereotype concept does not apply on infants as all the children are beautiful and are loved.

- A. True
B. False

Q#61

According to the literature, physical attractiveness contributes in the carrier success.

- A. True
B. False

Q#62

Physical attractiveness stereotype prevails in which of the following societies?

- A. Collectivist
B. None of any
C. Both
D. Individualistic

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Q#63

Social psychology research has proved that people get attracted towards:

- A. Opposite people
- B. Similar people

Q#64

According to people's opinion, attractiveness is associated with:

- A. High socioeconomic status
- B. Positive characteristics

Q#65

Who seems attractive?

- A. Fair and glowing face
- B. Statistically average face

Q#66

'What is beautiful is good' is best explained by which of the following theory?

- A. Cross cultural differences
- B. Physical attractiveness stereotype

Q#67

Who among the following face stigmatization and discrimination at workplace?

- A. Poorly skilled employs
- B. Obese employs

Q#68

Which of the following is considered a cornerstone for all relationships in an individual's life?

- A. Teacher child attachment
- B. Parent-child attachment

Q#69

Contrary to which of the following, the attributions for the loved one are similar to those we would have for our actions?

- A. Actor observer effect
- B. Bystander effect

Q#70

In daily life, which of the following principle is being practiced, in which we decide whether we will sustain the relationship or not?

- A. Principle of proximity
- B. Principle of exchange

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Q#71

Which of the following attachment is associated with positive family relationships?

- A. Safe attachment
- B. Secured attachment

Q#72

Which of the following is an additional discovery regarding attachment styles other than positive or negative self-esteem?

- A. One perceives others reliable
- B. One perceives others trustworthy

Q#73

The nature of attachment styles is determined by:

- A. Society
- B. Culture

Q#74

Which of the following determines the relationship intimacy?

- A. Degree of exclusion
- B. Degree of inclusion

Q#75

Whom of the following share the physical and psychological resources?

- A. Close partners
- B. Average partners

Q#76

What does insecure attachment style people think about themselves?

- A. Miserable and deserve love
- B. Unworthy of love

Q#77

What is the verbal meaning of intimacy?

- A. Inner
- B. Deep

Q#78

Whom of the following adults reported more positive relationships with their parents than those who are insecurely attached with their parents?

- A. Securely attached
- B. Negatively attached

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Q#79

Which of the following type of love is characterized by self disclosure, closeness, and concern after living long with each other.

- A. Self-love
- B. Compassionate love

Q#80

Which of the following is Not part of the Sternberg's Triangle Theory of love?

- A. Intimacy
- B. Compassion

Q#81

Which of the following is NOT a Classic & contemporary conformity research?

- A. How people react to nonconformists
- B. Conformity
- C. Norm development
- D. Group pressure

Q#82

Which of the following is the warm point of love characterized by close, connected, bonded feelings, helping, being happy with, and mutually understanding, sharing, respecting, and supporting behavior.

- A. Intimacy
- B. Passion

Q#83

Which of the following level of friendship is based on the principle of exchange?

- A. Developed friendship
- B. Superficial friendship

Q#84

Which of the following theory addresses the development of relationship which is associated with superficial communication to more intimate exchanges.

- A. Social exchange theory
- B. Triangular theory of love

Q#85

Telling other people about oneself is called:

- A. Disclosure
- B. Developing friendship

Q#86

When there are two or more conformist in a group there is greater tendency of:

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- A. Acceptance by group
B. Rejection by group

Q#87

In which of the following situations, the group size is relatively unimportant?

- A. Social reality is ambiguous
B. Social reality is clear

Q#88

Which of the following helps the minorities in making their influence on majority?

- A. Less differences between majority and minority
B. Commonality traits between majority and minority

Q#89

When the members of group are attracted towards each other, it is called:

- A. Group attraction
B. Group cohesiveness

Q#90

Minorities can have influence only if they are:

- A. Influential and dominant
B. Consistent and confident

Q#91

In an experiment it has been found that if one confederate agree with participants, then conformity _____ dramatically.

- A. Increases
B. Decreases

Q#92

Which of the following is an essential condition for minority to have its influence?

- A. Minority must hold the liberal views
B. Minority must be flexible and open minded

Q#93

Which of the following influences the conformity?

- A. Group type
B. Group size

Q#94

Minority's opinion is usually viewed as:

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- A. Negative
B. Positive

Q#95

If the minority views once accepted, they tend to have which of the following effect?

- A. Enduring
B. Temporary

Q#96

Which country was found to have the highest level of obedience, when conducted Milgram experiment on obedience?

- A. Australia
B. Germany
C. America
D. Jordan

Q#97

After the Milgram, Dutch psychologist conducted the experiments on obedience parallel to Milgram and found the obedience level:

- A. Equal to milgram
B. Lower than Milgram
C. Some studies higher some lower
D. Higher than Milgram

Q#98

Which of the following is considered as different from other types as it is overt and easily recognized as a practice of power?

- A. Obedience
B. Compliance

Q#99

How many participants of Milgram experiment obeyed up to the maximum 450 volts shock giving to other confederates as punishment?

- A. 70%
B. 75%
C. 65%
D. 60%

Q#100

Complying with an implicit norm is called:

- A. Conformity
B. Obedience

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Q#101

The strategy mostly opted by the organizations for the charity; first make an unreasonably large request, then a smaller one is known as:

- A. Foot-in-the-door
- B. Door-in-the-face

Q#102

In which of the following first the reasonable request is made and then further cost is revealed?

- A. Foot-in-the-door
- B. Low-Ball Technique

Q#103

Which of the following is possible to occur in case of authorities immoral or illegal demands?

- A. Illegal obedience
- B. Crime obedience

Q#104

Who among the following investigated the effect of punishment on the learning of word pairs?

- A. Milgram
- B. Eichman

Q#105

The strategy to first make a small request, then a large one is known as:

- A. Door-in-the-face
- B. Foot-in-the-door

Q#106

Any kind of behavior that is intended to harm or injure some person, oneself, or an object is called:

- A. Frustration
- B. Aggression

Q#107

What the researches proves about the gender differences in aggression between both genders:

- A. Women are more aggressive than men
- B. Men and women equally aggressive
- C. Men are more aggressive in physical aggression than women
- D. Men are more aggressive than women

Q#108

An aggression in which the aggressor is not harming the other face to face but through social manipulation like gossiping is called:

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- A. Indirect aggression
B. Direct aggression

Q#109

Aggression is mostly distinguished from:

- A. Anger
B. Frustration

Q#110

Aggression has _____ types:

- A. Two
B. Four
C. Five
D. Three

Q#111

The aggression can be distinguished from assertiveness on the basis of:

- A. Blackmailing others
B. Hurting others

Q#112

When an individual intentionally harms others to achieve some goal, it is called:

- A. Hostile aggression
B. Instrumental aggression

Q#113

Aggression even manifests itself in the:

- A. Fashion
B. Children's toys

Q#114

Saad did the murder of his only elder brother to get the full share of inherited property, it is an example of:

- A. Hostile aggression
B. Instrumental aggression

Q#115

Which of the following trait is associated with aggression?

- A. Irritability
B. Openness

Q#116

The aggressive acts which receive rewards is more likely to:

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- A. Be avoided in future
B. Be repeated in future ✓

Q#117

Which of the following mechanism is activated when we are self-aware and attend to what we are thinking?

- A. Negative affect
B. Cognitive control ✓

Q#118

According to 'Heat Hypothesis', in Pakistan people are more irritable during:

- A. Hot summer ✓
B. Rainy weather

Q#119

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Initial fight or flight reaction to anger or frustration depends on:

- A. Genetic predispositions ✓
B. Education level

Q#120

Which of the following is activated in result of an aversive event?

- A. Impulsive aggression-related tendencies
B. Impulsive frustration-related tendencies ✓

Q#121

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Which of the following is often triggered by circumstances that arouse negative feelings?

- A. Hostile aggression ✓
B. Instrumental aggression

Q#122

Who among the following is a leading proponent of this view that 'people learn when to aggress, how to aggress, and against whom to aggress'?

- A. Albert Bandura ✓
B. B.F. Skinner

Q#123

Which of the following, other than frustration, can stimulate negative affect?

- A. Panic
B. Pain ✓

Q#124

According to many researches, the presence of aggression-associated cues does indeed:

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- A. Trigger aggression
B. Facilitate aggression

Q#125

Which of the following is considered as most obvious aggressive cue?

- A. instruments
B. Weapons

Q#126

Women tend to be more apologetic than men when severely reproached.

- A. True
B. False

Q#127

How did the non-aggressive responses suggest to taught to provocation?

- A. Through punishment
B. Through social skills training

Q#128

It has found that punishment may reduce aggressive behavior but:

- A. It does not prosocial behavior
B. It does not change the cognition

Q#129

In which of the following situation the fear of punishment or retaliation reduces aggression?

- A. Gradual
B. Immediate

Q#130

Research has proved that minimized exposure to violence reduces the:

- A. Frustration
B. Aggression

Q#131

According to social learning theories, which of the following model should be used to treat provocation?

- A. Non-aggressive model
B. Aggressive model

Q#132

What is the ultimate punishment in the legal system?

- A. Life imprisonment
B. Death

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Q#133

Which of the following is NOT a condition necessary for punishment to be effective?

- A. Regular
- B. Prompt
- C. Consistent
- D. Relatively strong

Q#134

Which of the following is just one skill in a large repertoire of interpersonal skills learned through the process of socializing?

- A. Apologizing
- B. Openness

Q#135

Which of the following significantly reduces hostility?

- A. Private apology
- B. Public apology

Q#136

Prosocial behavior is learned through modeling only among children.

- A. True
- B. False

Q#137

Prosocial behavior is also observed among the animal species.

- A. True
- B. False

Q#138

According to which of the following perspective, pro social behavior is due to the awareness of what is right?

- A. Norm of responsibility
- B. Norm of social justice

Q#139

In which of the following form of prosocial behavior, there is no expectation of reward in return of prosocial behavior?

- A. Altruistic helping
- B. Egoistic helping

Q#140

Which of the following is not a type of helping?

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- A. Formal help
- B. Emotional help
- C. Substantial help
- D. Emergency help

Q#141

In which of the following condition the reciprocal helping is most likely to evolve?

- A. Social group living
- B. Individualistic living

Q#142

According to evolutionary perspective, the reason behind helping the blood relation is:

- A. Ensure strong social relations
- B. Ensure preserver of genes

Q#143

According to which of the following perspective, it is not only personal survival that is important rather it is a gene survival that promotes reproductive fitness?

- A. Evolutionary perspective
- B. Learning Perspective

Q#144

In which of the following form of prosocial behavior, the ultimate purpose of individual is to increase one's own welfare?

- A. Altruistic helping
- B. Egoistic helping

Q#145

Which of the following contributes in the persistence of pro social behavior?

- A. Rewarding prosocial behavior
- B. Modeling prosocial behavior

Q#146

According to which of the following model, witnessing an emergency is emotionally arousing and cause uncomfortable tension that we seek to decrease?

- A. Emotional arousal model
- B. Arousal cost-reward model

Q#147

Which of the following is the first stage of the psychological processes that could prevent helping?

- A. Diffusion of responsibility
- B. The audience inhibition effect

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Q#148

Which of the following causes helping attitude?

- A. Desire to maintain financial stability
- B. Desire to prolong good mood

Q#149

Which of the following feeling increase helping behavior?

- A. Guilt
- B. Shame

Q#150

In the Latane & Darley experiment, how many times participant finally left the room to report the emergency?

- A. 38%
- B. 60%
- C. 75%
- D. 40%

Q#151

Which of the following cause diffusion of responsibility?

- A. When people needs one to one help
- B. When people needs help on internet

Q#152

Which of the following inhibit people from helping others?

- A. Negative evaluation of people
- B. Positive evaluation of people

Q#153

Which of the following is the belief that presence of others make individuals less responsible for the situation?

- A. Inclusion of responsibility
- B. Diffusion of responsibility

Q#154

Which of the following sometimes lead to to more helping behavior?

- A. Positive mood
- B. Negative mood

Q#155

In the Latane & Rodin experiment, how many participants helped when they were alone?

- A. 70%

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- B. 75%
C. 60%
D. 38% ✓

Q#156

Whom of the following is more likely to help the strangers?

- A. Men ✓
B. Women

Q#157

According to Jane Piliavin, knowledge-created awareness of the social dynamics of emergency situations is important to:

- A. Unlock donation tendencies of people
B. Unlock prosocial tendencies of people ✓

Q#158

In which of the following men are more likely to help the strangers?

- A. If child needs help
B. If female needs help ✓

Q#159

Whom of the following is more likely to serve as elderly?

- A. Men
B. Women ✓

Q#160

In which of the following situation men are more likely to engage in helping?

- A. Heroic ✓
B. Romantic

Q#161

Two or more people who interact with one another, share common goals, and somehow interdependent are known as:

- A. Crowd
B. Group ✓

Q#162

Who is more likely to provide social and emotional help?

- A. Men
B. Women ✓

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Q#163

According to Jane Piliavin, how are we trained to do in our society when someone needs help?

- A. Leave alone and mind our business ✓
B. Accompany them and help them

Q#164

Whom of the following found more helpful when it's a matter of helping a friend or caring for a child?

- A. Women ✓
B. Men

Q#165

Gender differences regarding prosocial behavior becomes stronger during:

- A. Childhood to adulthood ✓
B. Infancy to childhood

Q#166

What happens when an individual's efforts are lost in the group?

- A. Cohesiveness
B. Social loafing ✓

Q#167

A Study on internet-induced deindividuation has found that virtual groups on internet have the capacity to:

- A. Induce social loafing
B. Induce deindividuation ✓

Q#168

If the task is complex, and diffuse the responsibility, it allows less apprehension so in this situation task handling will be:

- A. Difficult
B. Easier ✓

Q#169

If the task in hand is poorly learned, has less evaluation apprehension and requires more careful concentration, it will:

- A. Increase the performance
B. Decrease the performance ✓

Q#170

In which of the following situations, participants showed better performance?

- A. When collectively evaluated
B. When individually evaluated ✓

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Q#171

In which of the following phenomenon, discussion by group members enhances the initial attitude of already agree members?

- A. Polarization
- B. Cohesiveness

Q#172

Normative influence leads to which of the following?

- A. Novel and valid argument
- B. Socially desirable opinion

Q#173

Informational influence leads to which of the following?

- A. Novel and valid argument
- B. Socially desirable opinion

Q#174

It has been found that we are socially motivated to evaluate ourselves in comparison to:

- A. Others
- B. Our past self

Q#175

According to research findings, which of the following organizations became more extreme gradually over time?

- A. Criminals
- B. Terrorist

Q#176

Which of the following is an extreme form of group polarization?

- A. Cohesiveness
- B. Groupthink

Q#177

Who among the following is being rejected by the group members?

- A. Raise doubts about group assumptions
- B. Raise arguments against group assumptions

Q#178

During the mutual persuasion, people are not motivated to be evaluated positively, rather they want to:

- A. Influence others
- B. Reach to correct solution

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Q#179

The tendency for people to accept more risky odds when a dilemma in a group is called:

- A. Group think
- B. Risky shift

Q#180

Whom of the following initiates action, gives orders, doles out rewards and punishments, settles disputes between fellow members, and pushes and pulls the group toward its goals?

- A. Boss
- B. Leader

Q#181

Whom of the following is found to be more effective leader?

- A. Situational oriented
- B. Relationship oriented
- C. Task oriented
- D. It all depends

Q#182

Whom among the following's intelligence level is found to be greater in group?

- A. Experienced member
- B. Leader

Q#183

Whom of the following has the most impact on group behavior and beliefs?

- A. Senior member
- B. Leader

Q#184

Which of the following is also considered as a contributing factor other than situation in making leader?

- A. Communication pattern in group
- B. Arguments in group

Q#185

According to Situational Perspective, how the leaders are formed?

- A. Situation creates the leader
- B. Members creates the leader

Q#186

Who among the following are more prone to be affected by the situational factors in the group?

- A. Who talks the most
- B. Involves the most

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Q#187

According to which of the following theory, a leader is one of the group member who acts as leader who is contingent, or dependent, on what the group needs to accomplish?

- A. Great person theory
- B. Contingency Theory of Leadership

Q#188

Which of the following traits are associated with great leader?

- A. Liberal and open-minded
- B. Confident and optimistic

Q#189

Accuracy drops with time rapidly at first, then levels off is called:

- A. Retention Interval
- B. Own-Race Bias

Q#190

People retain memories of both the event and any post-event information but cannot identify the:

- A. Source of memory
- B. Robber

Q#191

Which of the following influences memories of the event of eye witness testimony?

- A. Suggestive questioning
- B. Counter questioning

Q#192

An eyewitness's testimony can be affected by:

- A. Way of questioning
- B. Accuracy of questioning

Q#193

What happens in the own-race bias?

- A. Saving the own race members from crime
- B. More accurate identification of own race

Q#194

Which of the following is found to be very persuasive?

- A. Eyewitness testimony
- B. Other influences

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Q#195

Which of the following effect the eyewitness testimony?

- A. Illness and fatigue
B. Stress and arousal

Q#196

Which of the following can effect the eyewitness?

- A. Type of situation
B. Forgetting

Q#197

During the weapon focus effect, people could not focus on:

- A. Robber
B. Scenario

Q#198

Is eyewitness testimony often reliable?

- A. Yes
B. No

Q#199

Chronically lonely people seem caught in a vicious cycle of self-defeating social cognitions and social behaviors.

- A. True
B. False

Q#200

Shyness is a form of social anxiety characterized by self-consciousness and worry about what you think about yourself.

- A. True
B. False

Q#201

Social judgement also affect clinicians' judgments of clients.

- A. True
B. False

Q#202

Research has found that _____ people's parents have been punitive and rejecting.

- A. Anxious
B. Depressed

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Q#203

Which of the following is linked with a competitive, impatient, and anger-prone personality.

- A. Heart disease
- B. Chronic disease

Q#204

If depression is the common cold of psychological disorders, then loneliness is:

- A. Headache
- B. Fever

Q#205

Whom of the following are considered as negative thinker?

- A. Depressed
- B. Lonely

Q#206

Negative explanatory style contributes to which of the following reactions?

- A. Depressive
- B. Anxious

Q#207

"A recipe for severe depression is preexisting pessimism encountering failure," is the quote of:

- A. Martin Seligman
- B. Stephen Strack

Q#208

Which of the following is considered as one of the problem with clinical judgement?

- A. Overconfidence
- B. Underconfidence

Q#209

Social facilitation, social loafing, and deindividuation are:

- A. Influence of group
- B. Influence of team

Q#210

Which of the following is one of the most common research method in social Psychology?

- A. Correlational research method
- B. Survey research method

Q#211

How can we reduce the prejudice & discrimination?

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- A. Through recategorization
B. Through Organization

Q#212

PhD level social psychologists usually works in:

- A. Universities
B. Organizations

Q#213

Locus of causality, stability & controllability are three dimensions of:

- A. Attributing causality
B. Attribution Process

Q#214

How we understand world?

- A. Through social categorization and schemas
B. Through social categorization and Beliefs

Q#215

Which of the following happened due to expectations?

- A. Cognitive bias
B. Self-fulfilling prophecy

Q#216

George Herbert Mead and William James worked on:

- A. Contemporary Social Theories
B. Contemporary Self Theories

Q#217

Non-verbal and verbal communication forms the overall:

- A. Impression
B. Expression

Q#218

Which of the following is NOT a social influence in social interaction?

- A. Conformity
B. Obedience
C. Compliance
D. Refusal

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